



Indiabulls

R E A L E S T A T E

Indiabulls Real Estate Limited

(CIN : L45101DL2006PLC148314)

Earnings Update

Audited Financial Results – Q4 FY 2015-16 and FY 2015-16

April 25, 2016

Safe Harbour Statement

This document contains certain forward-looking statements based on current expectations of Indiabulls management. Actual results may vary significantly from the forward-looking statements in this document due to various risks and uncertainties. These risks and uncertainties include the effect of economic and political conditions in India, and outside India, volatility in interest rates and in Securities markets, new regulations and government policies that might impact the business of Indiabulls, the general state of the Indian economy and the management's ability to implement the company's strategy. Indiabulls doesn't undertake any obligation to update these forward-looking statements.

This document does not constitute an offer or recommendation to buy or sell any securities of Indiabulls or any of its subsidiaries or associate companies. This document also doesn't constitute an offer or recommendation to buy or sell any financial products offered by Indiabulls.

Investor Contact :

Vijay Nehra

investor.relations@indiabulls.com

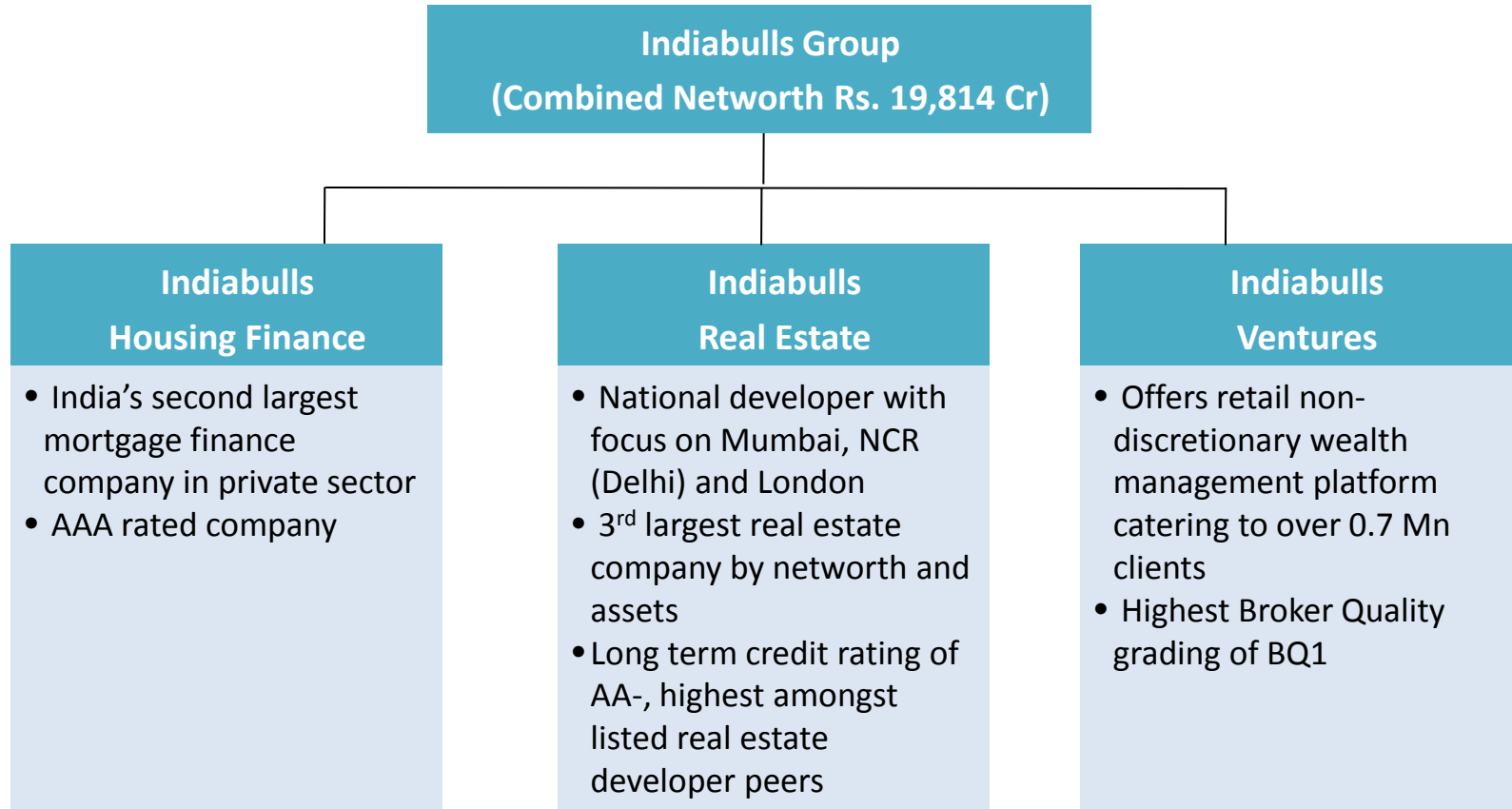
+91 22 6189 1404; +91 9004161064

Contents

	Pg. No.
1. Overview	4
2. Business Update	9
3. Detailed Financials	12
4. Operations Snapshot	20
5. Balance Sheet	44

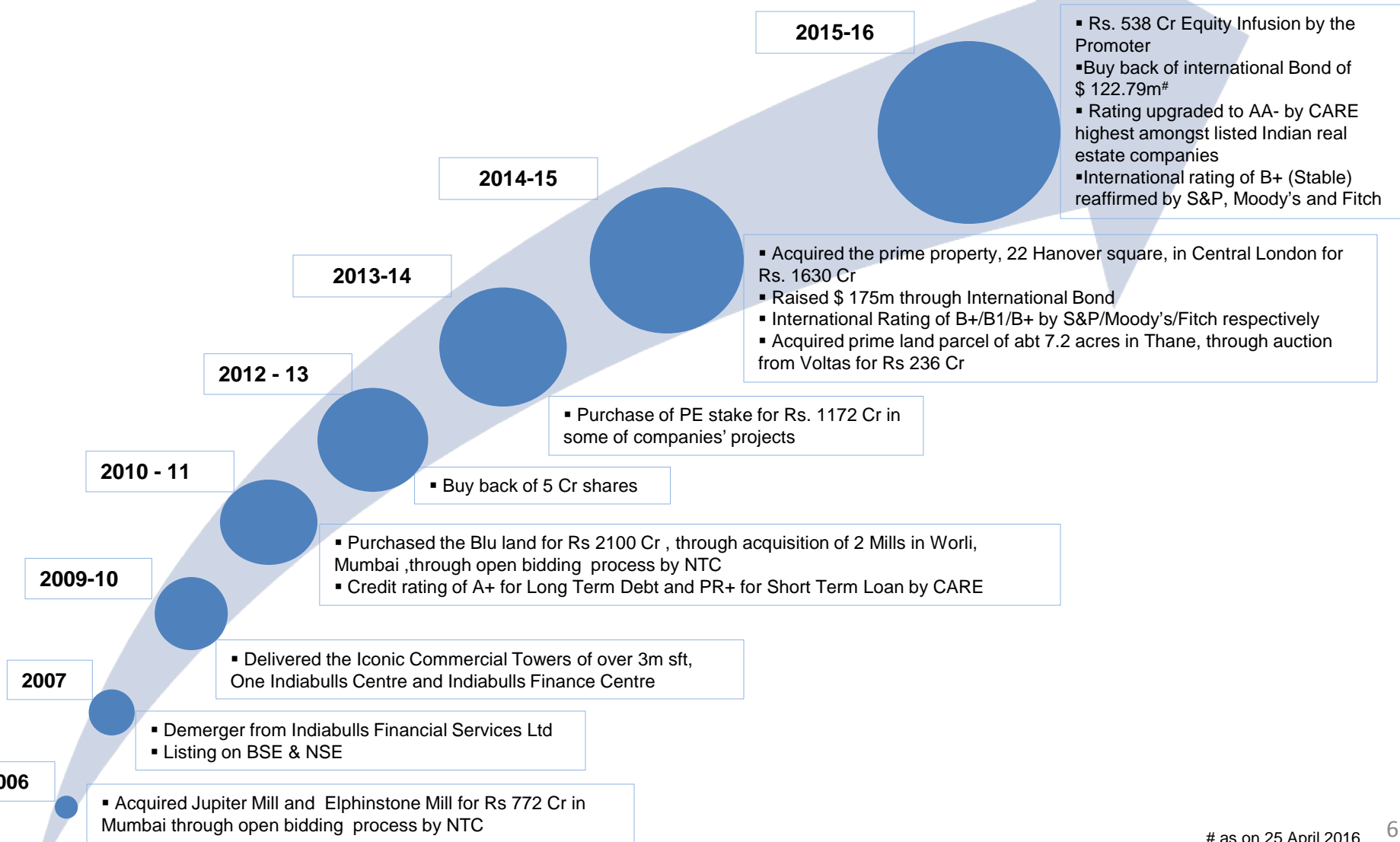
Overview

Indiabulls Group Companies



- Operates through separate listed companies (no Group Holding Company)
- No equity cross-holdings

IBREL Journey



IBREL – One of India’s leading real estate player

Different Buckets of Value

A Ongoing projects #	B Planned projects **	C Land bank	D IPIT
<ul style="list-style-type: none"> 11 projects in India with total saleable area of 30.51m sq ft Presence in key Indian metros of Mumbai, NCR and Chennai 	<ul style="list-style-type: none"> 2 new projects to be launched - total saleable area of 7.29m sq ft 5.06 m sq ft of saleable residential area & 2.23m sq ft of saleable commercial area in NCR Entered London through acquisition of 22, Hanover Square in Mayfair, Central London, a 87,444 sq ft commercial property in Jul 2014 	<ul style="list-style-type: none"> Fully paid land bank of 1,017 acres in key cities across India Sufficient for proposed development over the next 7 years Also possesses 2,588 acres of SEZ land at Nashik, Maharashtra 	<ul style="list-style-type: none"> 47.5% stake in Indiabulls Properties Investment Trust (“IPIT”), a Business Trust listed on SGX <ul style="list-style-type: none"> Portfolio comprises over 3m sq ft of completed commercial office space and over 3m sqft of under construction residential space Accounted as an associate, not consolidated with IBREL

One of the largest real estate players in India, with asset base* of Rs. 22,055 Cr and Networth of Rs. 7899 Cr

Key markets for IBREL



Mumbai Metropolitan Region

- ✓ Second largest urban agglomeration in India, spread over 4,355 sq. km and a population of 20.8m
- ✓ Considered financial capital of the country and state capital of Maharashtra
- ✓ Availability of talent, favorable business environment, international air connectivity and quality office developments are the key demand drivers
- ✓ Recently completed infrastructure projects including city’s first metro rail, Eastern Freeway and Santacruz–Chembur Link Road



National Capital Region

- ✓ Largest urban agglomeration in India, spread over 34,144 sq kms and a population of 46.0m
- ✓ Political capital of India
- ✓ Availability of a skilled workforce and a well-developed transportation and telecommunications infrastructure are the key demand drivers
- ✓ Gurgaon, one of the key satellite city of the NCR is an industrial and financial center of Haryana
- ✓ Amongst the most pronounced IT/ITES outsourcing and off-shoring hubs in the world



London

- ✓ London is the largest and most dynamic city in the UK with a 8.3m population
- ✓ Economic recovery, appetite from overseas investors, mortgage availability, Government support schemes and the low yields offered by the other asset classes are the key drivers
- ✓ London attracts foreign investors due to its ‘safe haven’ status, favorable exchange rates, the robust and trusted legal system in the UK

London

Business Update

Business Update

Key Financial Highlights: FY 2015-16

	FY 15-16	FY 14-15	Growth
Total Revenues (Rs. Cr.)	2,785.9	2,736.6	1.8%
EBITDA (Rs. Cr.)	859.9	708.1	21.4%
PBT (Rs. Cr.)	499.9	351.0	42.4%
PAT (Rs. Cr.)	339.2	271.5	24.9%
EPS (Rs.)	6.77	5.84	

Quarter-on-Quarter (Q-o-Q) Comparison – Q4 FY 2015-16 v/s Q3 FY 2015-16 and Q4 FY 2014-15

	Q4 FY 15-16	Q3 FY 15-16	Q4 FY 14-15
Total Revenues (Rs. Cr.)	684.6	681.5	630.7
EBITDA (Rs. Cr.)	192.9	222.6	124.9
PBT (Rs. Cr.)	107.9	137.7	104.7
PAT (Rs. Cr.)	66.2	90.0	95.4
EPS (Rs.)	1.23	1.74	2.19

Quarter Update

- New Sales of Rs. 626 Cr during the quarter
- Net debt reduced by Rs. 311 Cr in Q4FY16
- Achieved Net debt of Rs. 4617 Cr as on 31st Mar 2016, as against the target of Rs. 4800 Cr
- **16% YOY reduction in Net debt during FY 15-16.** Overall reduced Net debt by Rs. 863 Cr during FY16, down to Rs. 4617 Cr on 31st Mar'16 from Rs. 5480 Cr as on 31st Mar'15

Rs in Cr

Bank Debt	Mar'16	Dec'15	Mar'15
Gross Debt	6,080	5,818	6,544
Net Debt*	4,617	4,928	5,480

** Net Debt = Gross Debt – Cash and Cash Equivalents*

Ratios	Mar'16	Dec'15	Mar'15
*Fixed Charge Coverage Ratio (FCCR)	2.67	2.51	2.77

Net Debt/Equity	0.58	0.64	0.76
-----------------	------	------	------

Detailed Financials

Balance Sheet Abstract - Consolidated

Amount in Rs. Crores

Particulars	FY16	FY15
Shareholders' Fund	7,899.37	7,203.48
Non-Current Liabilities	5,093.94	5,688.41
Current Liabilities	4,125.42	3,953.09
Total Equity and Liabilities	17,118.73	16,844.98
Non-Current Assets	6,058.43	6,877.99
Current Assets	11,060.30	9,966.99
Total Assets	17,118.73	16,844.98

Cash Flow – Abstract (Consolidated)

Amount in Rs. Crores

Particulars	Q4FY16	Q3FY16	Q4FY15	FY16	FY15
Opening Cash and Cash Equivalents (incl. Short-term Liquid Investments)	874.82	681.69	1,628.71	1,003.55	384.88
Operating Cash Flows	242.17	403.11	(244.61)	901.38	(2,829.81)
Investing Cash Flows	52.91	20.45	(64.18)	173.14	90.73
Financing Cash Flows	232.40	(230.43)	(316.37)	(675.77)	3,357.75
Closing Cash and Bank Balance (incl. Short-term Liquid Investments)	1,402.30	874.82	1,003.55	1,402.30	1,003.55

Liabilities – Abstract (Consolidated)

Amount in Rs. Crores

Particulars	FY16	FY15
Long term borrowings	4,913.16	5,497.63
Deferred tax liabilities	-	1.15
Other Long term Liabilities	175.73	185.08
Long-term provisions	5.05	4.55
Total Non-Current Liabilities	5,093.94	5,688.41
Short-term borrowings	263.00	401.00
Trade payables	243.76	202.10
Other current liabilities	3,489.99	3,273.96
Short-term provisions	128.67	76.03
Total Current Liabilities	4,125.42	3,953.09

Assets – Abstract (Consolidated)

Amount in Rs. Crores

Particulars	FY16	FY15
Fixed assets	104.21	238.93
Investment in Associate (IPIT)	3,501.36	3,506.88
Non-current investments/advances	2,310.25	3,018.58
Deferred tax assets	81.85	53.30
Other non-current assets	60.76	60.30
Total Non-Current Assets	6,058.43	6,877.99
Cash and bank	1,243.17	669.43
Current Investments	159.13	334.12
Trade receivables (including unbilled)	3,031.32	2,013.10
Inventories	5,415.24	6,014.11
Short-term loans and advances	1,185.88	917.02
Other current assets	25.56	19.21
Total Current Assets	11,060.30	9,966.99

Profit & Loss Account – Abstract (Consolidated)

Amount in Rs. Crores

Particulars	Q4FY16	Q3FY16	Q4FY15	FY16	FY15
Revenue from Operations	617.69	658.62	591.12	2,614.62	2,590.78
Other Operating Revenues	51.30	5.75	23.05	62.72	50.34
Operating Revenues	668.99	664.37	614.17	2,677.34	2,641.12
Non Operating Income	15.63	17.12	16.54	108.51	95.48
Total Revenues	684.62	681.49	630.71	2,785.85	2,736.60
EBITDA (Excluding Non Operating Income)	175.75	204.20	130.98	749.23	611.24
Profit Before Tax	109.48	138.94	82.06	502.10	352.37
Profit After Tax	67.79	91.30	72.79	341.34	272.85
Diluted EPS (Rs.)	1.23	1.74	2.19	6.76	5.83

Key Financial Parameters

Particulars	FY16	FY15	FY14
EBITDA Margin (Including Non Operating Income/ Total Revenue)	30.79%	25.82%	31.93%
EBITDA Margin (Excluding Non Operating Income/ Total Operating Income)	27.98%	21.96%	29.42%
Profit After Tax Margin	12.25%	9.97%	11.25%
Net Debt/Equity	0.58	0.76	0.35

➤ **Net Surplus of Rs. 19,676 Cr expected by 2019 (refer slide 26)**

Shareholding Pattern

Category	01-Apr-16	31-Dec-15	30-Sep-15	30-Jun-15	31-Mar-15
Promoter Holding	39.21%	33.47%	33.47%	27.73%	27.73%
Treasury Stock	8.42%	9.21%	9.21%	10.00%	10.00%
Foreign Institutional Investors (FIIs) / Foreign Shareholding	18.08%	20.11%	19.20%	31.18%	26.47%
Domestic Institutional Investors	1.79%	2.02%	1.58%	2.33%	1.27%
Other public shareholders	32.50%	35.19%	36.54%	28.76%	34.53%

Operations Snapshot

Completed Projects

One
Indiabulls
Centre

IFC



One Indiabulls Centre – Mumbai
(16.5 lac sft)



Indiabulls Finance Centre – Mumbai
(15.6 lac sft)

Completed Projects (Contd.)



Sky 882, Lower Parel
(4 lac sft)



Indiabulls Centrum – Madurai
(1.6 lac sft)



Indiabulls Centrum Park – Gurgaon Phase 1
(4.8 lac sft)

Completed Projects (Contd.)



Indiabulls Mint – Thane
(0.6 lac sft)



Indiabulls Greens – Chennai Phase 1
(4.5 lac sft)



Vatika – Ahmedabad
(1.6 lac sft)



Mega Mall – Vadodara
(2.3 lac sft)

Snapshot – Ongoing Projects (A)

Project	Location	Type	Launched	Area (m sq ft)	Gross Development Value (INR Cr)	Expected first handover Month
IBREL Ongoing Projects						
Blu, Worli	Mumbai	Residential (Luxury)	✓	1.21	6,432	Mar 17
Indiabulls Greens, Panvel	Mumbai	Residential (Premium)	✓	8.73	4,459	Ready to start Handover
Indiabulls Golf City, Savroli	Mumbai	Residential (Premium)	✓	5.22	3,168	Aug 16
Centrum Park, Gurgaon	NCR	Residential (Mid Income)	✓	2.16	915	Handover started
Enigma, Gurgaon	NCR	Residential (Premium)	✓	1.76	1,130	Oct 16
Indiabulls Greens, Chennai	Chennai	Residential (Mid Income)	✓	2.07	828	Nov 16
Indiabulls City, Sonapat	NCR	Residential (Plot)	✓	1.76	254	Handover started
One Indiabulls, Gurgaon	NCR	Residential (Premium)	✓	6.15	4,922	Mar 19
One Indiabulls, Vadodara	Vadodara	Commercial	✓	0.23	83	Mar 17
Indiabulls One 09	Gurgaon	Commercial	✓	0.96	768	Mar 18
Silverlake Villas, Alibaug	Mumbai	High end Villas (Luxury)	✓	0.26	164	Mar 18
IBREL Projects Total				30.51	23,123	
IPIT Ongoing Projects						
Sky Forest, Lower Parel	Mumbai	Residential (Luxury)	✓	1.50	3,936	Dec 18
Sky Suites, Lower Parel	Mumbai	Residential (Luxury)	✓	1.40	3,804	Dec 19
IPIT Projects Total				2.90	7,740	

Snapshot – Planned Projects (B)

Project	Location	Type	Launched	Area (m sq ft)	Gross Development Value (INR Cr)	Expected first handover month
---------	----------	------	----------	----------------	----------------------------------	-------------------------------

Planned Projects

Indiabulls Mint, Gurgaon (Sec 104)	NCR	Commercial	-	0.31	310	Mar 19
Indiabulls Imperial, Gurgaon (Sec 106)	NCR	Residential/ Commercial (Premium)	-	6.98	5,933	Mar 18
22 Hanover Square	London	Residential / Hotel (Luxury)	-	0.10	5,200	Mar 19
Total - Planned Projects				7.39	11,443	

Summary of Ongoing & Planned Projects (A & B)

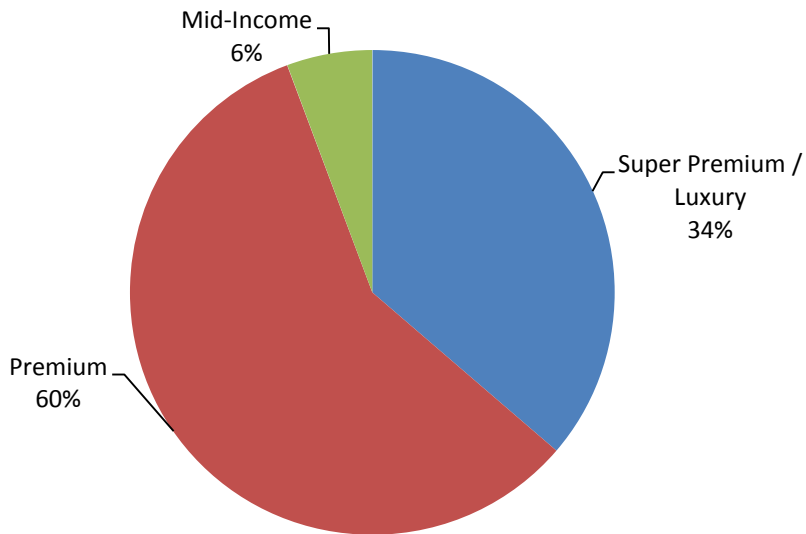
Summary Snapshot	Rs. Cr
Pending Collection from Sold Inventory (a)	4136
Pending Construction Cost (b)	8130
Value of Unsold Inventory (c)	23670
Net Surplus (a+c-b)	19676

Expected Net Surplus of Rs. 19,676 Cr by 2019

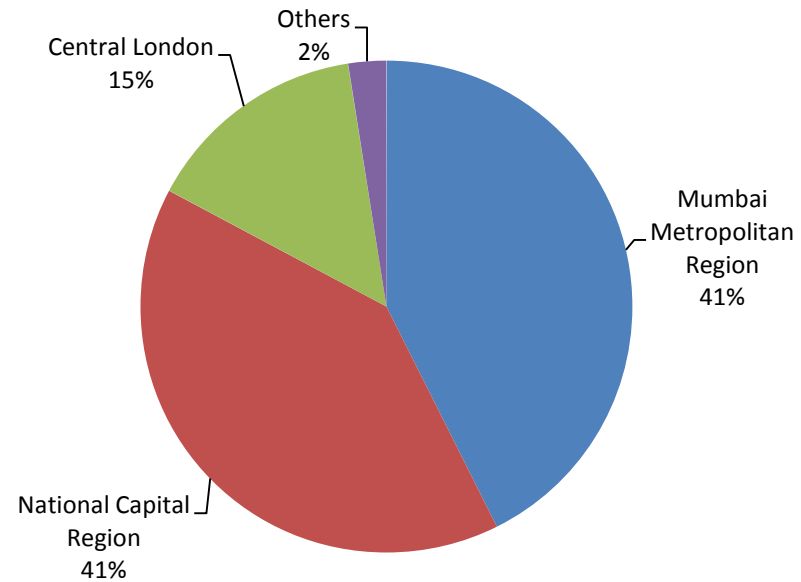
- => Above includes only ongoing & planned projects, and does not include the potential GDV of projects that will be planned in future on the land bank in possession & fully paid for
- =>This does not include assets under IPIT – 2 commercial and 3 residential properties of cumulative area over of 3m sft of office space & over 3m sft of residential area under construction

Portfolio Diversification

GDV Spread across Segments



GDV Spread across Locations



Total Gross Development Value of Rs. 34,566 Cr

=>Above includes only ongoing & planned projects, and does not include the potential GDV of projects that will be planned in future on the land bank in possession & fully paid for
 =>This does not include assets under IPIT – 2 commercial and 3 residential properties of cumulative area over of 3m sft of office space & over 3m sft of residential area under construction

Blu, Worli

Location	Worli, Mumbai
Total area (Acres)	10.0
Estimated total saleable area (m sq.ft.)	1.21
Estimated total units	345
Expected first handover month	Mar-17
Key amenities	5 acre landscape garden, 1 km jogging and walking track, championship size football field, swimming pool and state-of-the-art gymnasium



Project location



12.1 lac sqft



Indiabulls Greens, Panvel

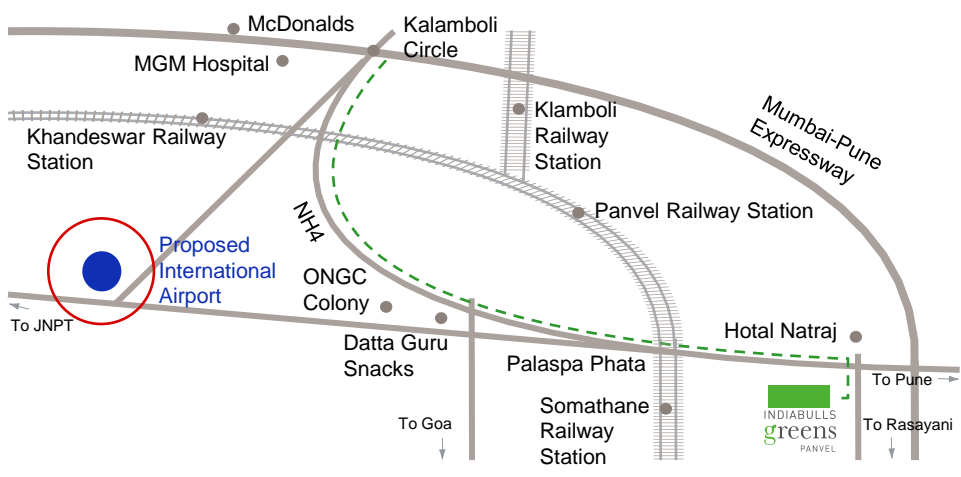
Location	Panvel, Navi Mumbai
Total area (Acres)	52.3
Estimated total saleable area (m sq.ft.)	8.73
Estimated total units	6,701
Expected first handover month	Phase 1 Ready to start Handover
Amenities	Dedicated sports facilities, shopping centers, restaurants, banks, pharmacies & a post office, Spa with Jacuzzi, steam, sauna and massage room



87.3 lac sqft



Project location



Indiabulls Golf City, Savroli

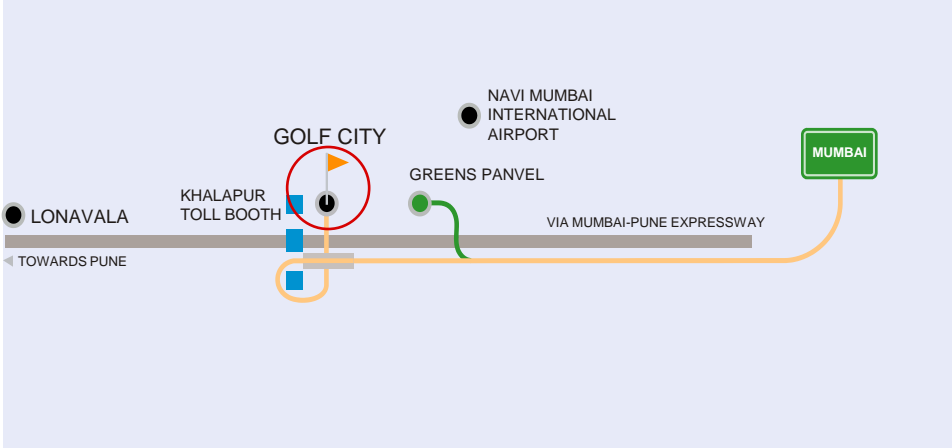
Location	Savroli, Navi Mumbai
Total area (Acres)	110.0
Estimated total saleable area (m sq.ft.)	5.22
Estimated total units	4,016
Expected first handover month	Aug-16
Key amenities	An 18 hole golf course, leisure swimming pool, sports training academies and amenities, lavish entertainment and shopping precinct, advanced home automation and security systems



52.2 lac sqft



Project location



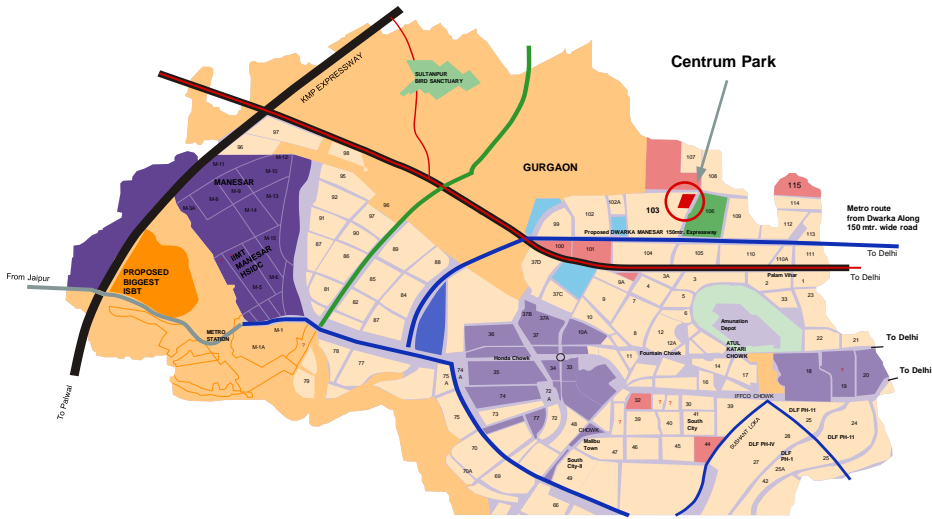
Centrum Park, Gurgaon

Location	Gurgaon (Sector 103)
Total area (Acres)	22.1
Estimated total saleable area (m sq.ft.)	2.16
Estimated total units	1,037
Expected first handover month	Phase 1 Handover Started
Amenities	Clubhouse, fully equipped gymnasium, yoga and aerobics lounge, salon & spa



21.6 lac sqft

Project location



Enigma, Gurgaon

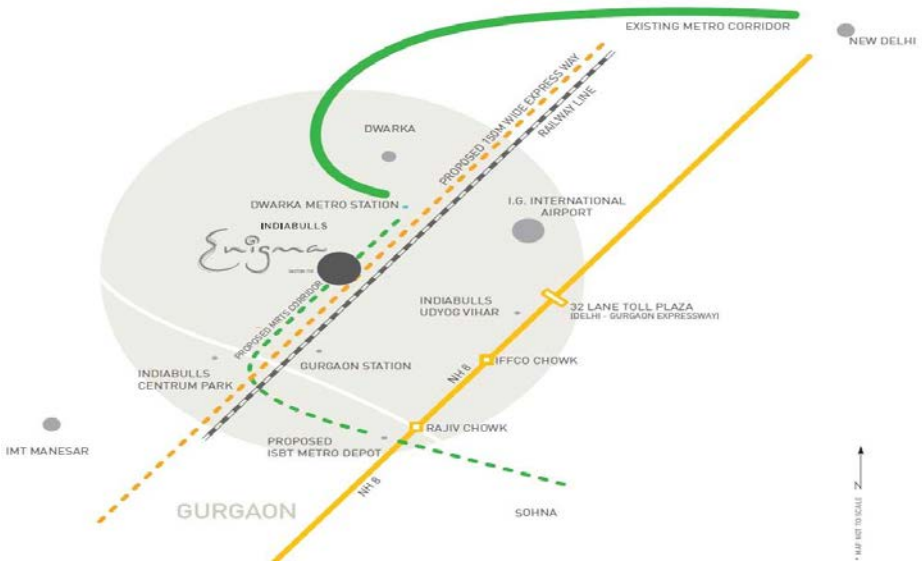
Location	Gurgaon (Sector 110)
Total area (Acres)	19.9
Estimated total area (m sq.ft.)	1.76
Estimated total units	479
Expected first handover month	Oct-16
Amenities	Landscaped garden, high speed elevators and state-of-the-art gymnasium



17.6 lac sqft



Project location



Indiabulls Greens, Chennai

Location	Chennai
Total area (Acres)	15.9
Estimated total saleable area (m sq.ft.)	2.07
Estimated total units	1,611
Expected first handover month	Phase 1 handed over & Phase 2 expected to start by Nov-16
Amenities	Pool, Jacuzzi, landscaped garden, high speed elevators & state-of-the-art gymnasium



20.7 lac sqft



Project location



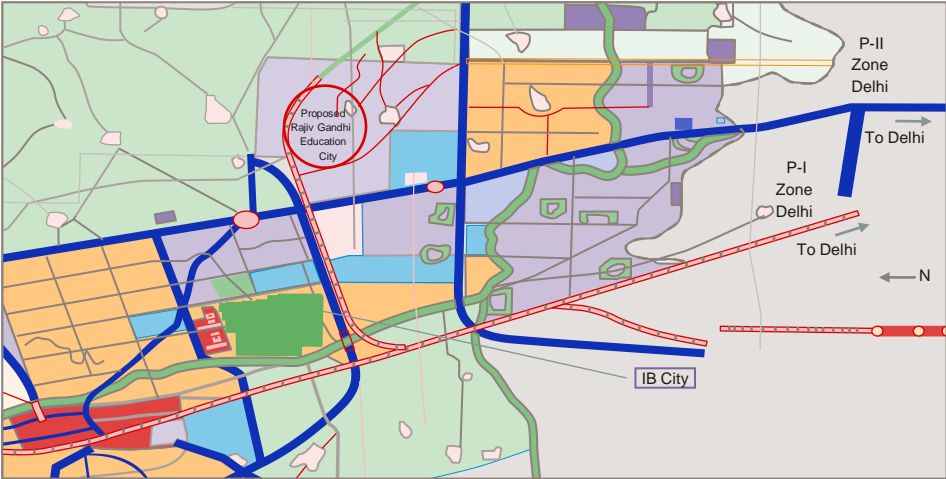
Indiabulls City, Sonapat

Location	Sonepat
Total area (Acres)	106.5
Estimated total area (m sq.ft.)	1.76
Estimated total units (Plots)	755
Expected first handover month	Handover started



17.6 lac sqft

Project location



One Indiabulls, Gurgaon

Location	Gurgaon (Sector 104)
Total area (Acres)	34.0
Estimated total saleable area (m sq.ft.)	6.15
Estimated total units	2,000
Expected first handover month	Mar-19
Amenities	Lap pool, Jacuzzi, landscaped garden, high speed elevators and state-of-the-art gymnasium



61.5 lac sqft



Project location



Indiabulls One 09, Gurgaon

Location	Gurgaon (Sector 109)
Total area (Acres)	5.9
Estimated total saleable area (m sq.ft.)	0.96
Estimated total units	352
Expected first handover month	Mar-18

Project location



9.6 lac sqft

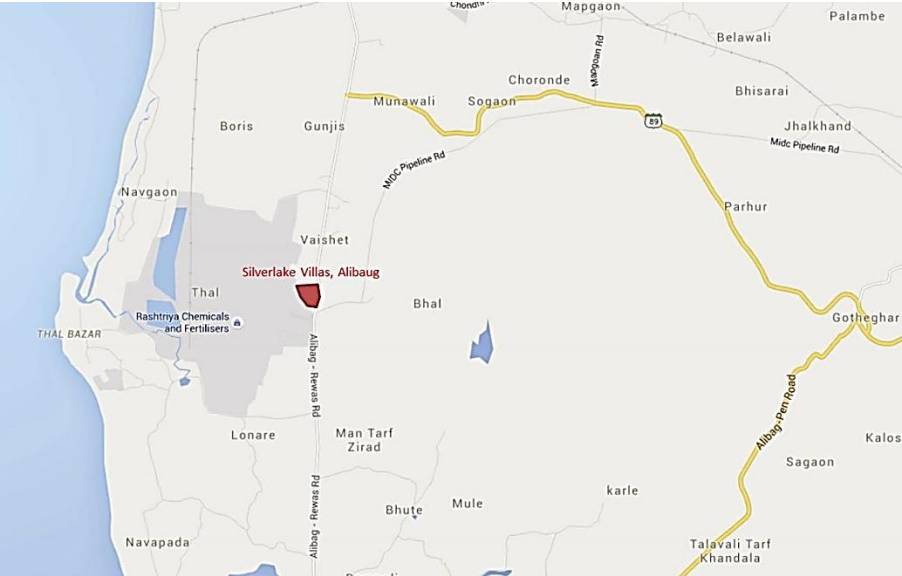
Silverlake Villas, Alibaug

Location	Alibaug
Total area (Acres)	7.3
Estimated total saleable area (m sq.ft.)	0.26
Estimated total units	34
Expected first handover month	Mar-18



2.6 lac sqft

Project location



Sky Forest, Lower Parel

Location	Lower Parel, Mumbai
Total area (Acres) (mixed use development)	9.7
Estimated total saleable area (m sq.ft.)	1.50
Estimated total units	442
Expected first handover month	Dec-18
Key amenities	120,000 sq.ft of landscaped podium and club, swimming pool and state-of-the-art gymnasium, mini-theatre



15 lac sqft



Project location



Sky Suites, Lower Parel

Location	Lower Parel, Mumbai
Total area (Acres) (mixed use development)	7.8
Estimated total saleable area (m sq.ft.)	1.40
Estimated total units	279
Expected first handover month	Dec-19
Key amenities	100,000 sq.ft of landscaped podium and club. swimming pool and state-of-the-art gymnasium



14 lac sqft



Project location



Planned launches – Indiabulls Mint, Gurgaon

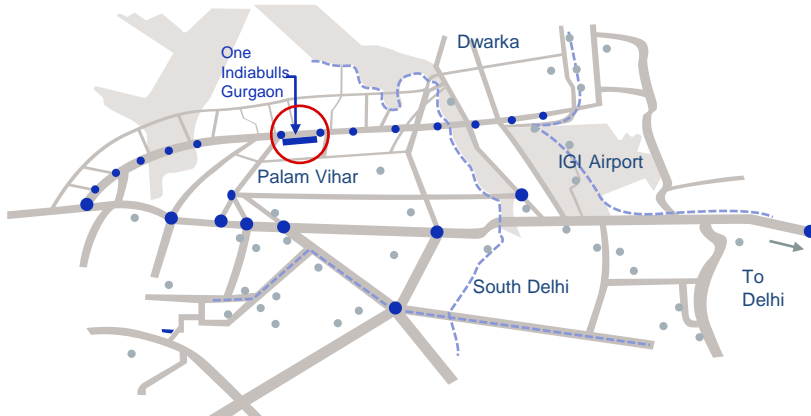
Project details

- A commercial project located in Sector 104, Gurgaon. Its has a direct access from Dwarka Manesar Expressway and very close the Domestic and the International Airports
- Net development area of 2.12 acres
- The total saleable area of the project is 0.31m sq.ft.
- Currently under planning and expected to be launched in FY17
- The project has GDV of about Rs. 310 Cr



3.1 lac sqft

Project location

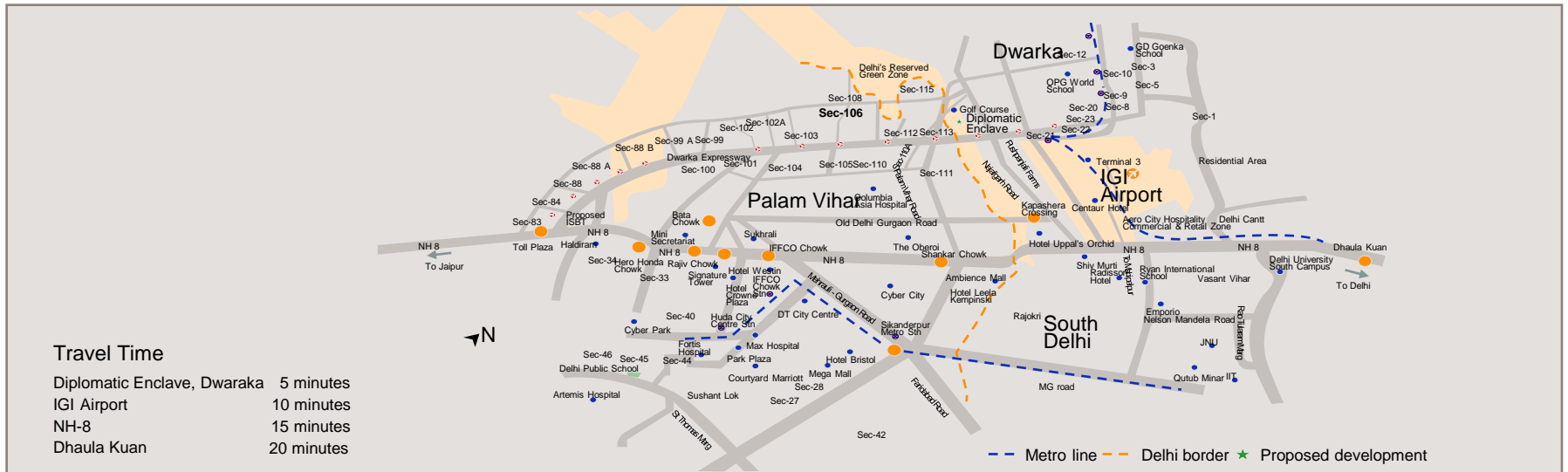


Planned launches – Indiabulls Imperial, Gurgaon

Project details

- Includes residential (luxury) and commercial project located in Sector 106, Gurgaon. It has a direct access from 60m wide road and very close to Dwarka Manesar Expressway, Domestic and the International Airport
- Net development area of 24.1 acres and 11.1 acres for residential and commercial sections respectively
- The residential project includes 1,700 apartments, divided into 2/ 3 / 4 BHK & Penthouses configuration and commercial project includes 347 shops and 706 office spaces
- Currently under planning and expected to be launched by FY17
- The project has GDV of about Rs. 5,933 Cr

Project location







Indiabulls Foundation: Corporate Social Responsibility

<p>Health</p>	<p>Free four medical clinics to provide primary and preventive health care to the underprivileged</p> <p>Jan Swasthya Kalyan Vahika vehicles: 9 Mobile medical vans provide free primary healthcare services to nearly 2,50,000 patients every year</p> <p>Cleft deformity surgery for 1,200 children across 6 states in partnership with Smile Train, an international children's charity</p>
<p>Women's Health</p>	<p>Free sanitary napkins to promote hygiene and sanitation amongst rural women. About 30,000 underprivileged and rural women have benefitted from this initiative</p>
<p>Nutrition</p>	<p>Free Paushtik Aahar (nutrition supplements) to 5,000 underprivileged malnourished individuals every month and regular monitoring of their health, weight and height. Support to women self-help groups to make Paushtik Aahar (nutritional supplements) and provide sustainable employment options to the underprivileged</p>
<p>Computer Literacy Program</p>	<p>In order to improve IT literacy amongst underprivileged population, contributed 1,000 computers to tribal ashram schools, shelter homes and night schools in Mumbai, Thane, Raigarh and Palghar districts of Maharashtra.</p>



Indiabulls Foundation: Corporate Social Responsibility

<p>Disaster Relief</p>	<p>During the Chennai floods, provided timely relief to 1,500. The nutritional supplement is a ready to eat mixture providing well needed nourishment to the Chennai flood affected</p>	
<p>Indiabulls Foundation E-learning (IBFE)</p>	<p>Tie-up with MKCL (Maharashtra Knowledge Corporation Ltd.) authorized computer centers to help impart basic IT literacy to rural youth Equipped 31 ashram schools with sophisticated e-learning methods to enhance the quality of education in rural Maharashtra</p>	
<p>Education and Development</p>	<p>Awarded scholarships to 365 meritorious & deserving students from economically challenged background to pursue higher education after 12th standard. Started Sport Excellence Program to support athletes and provide them with world class training facilities</p>	
<p>Rural Empowerment</p>	<p>Implemented water project called 'Rahat' at 3 Tribal Ashram Schools where there was acute scarcity of water. Over 2500 children from these tribal schools will benefit from this initiative every year. Installed Renewable Energy Plants at 5 tribal ashram schools in Maharashtra. These plants will provide free of cost round-the-clock seamless electricity to these schools for 25 years absolutely free of cost</p>	

Balance Sheet

Consolidated Balance Sheet

Statement of Assets and Liabilities (Consolidated)		(Rs. Crore)	
	As at March 31, 2016 (Audited)	As at March 31, 2015 (Audited)	
Shareholders' Funds			
Share Capital	92.34	85.00	
Reserves and Surplus	7,459.99	7,085.29	
Money received against share warrants	292.12	-	
	7,844.45	7,170.29	
Minority Interest	54.93	33.19	
Non Current Liabilities			
Term Loans / NCDs from Banks	4,730.13	5,303.53	
Against OCDs / CCDs	183.03	194.10	
Deferred Tax Liabilities	-	1.15	
Other Long term liabilities	175.73	185.08	
Long-term provisions	5.05	4.55	
	5,093.94	5,688.41	
Current Liabilities			
Short-term Borrowings	263.00	401.00	
Trade Payables	243.76	202.10	
Other current liabilities	3,489.99	3,273.95	
Short-term provisions	128.67	76.03	
	4,125.42	3,953.08	
Total	17,118.74	16,844.97	
ASSETS			
Fixed Assets			
Tangible assets	103.61	111.83	
Intangible assets	0.57	0.39	
Capital work in progress	0.03	126.71	
	104.21	238.93	
Non Current Assets			
Non-current investments	5,475.38	5,494.70	
Deferred Tax Assets	81.85	53.30	
Long-term loans and advances	336.23	1,030.77	
Other non-current assets	60.76	60.30	
	5,954.22	6,639.07	
Current Assets			
Current Investments	159.13	334.12	
Inventories	5,415.24	6,014.09	
Trade Receivables	476.45	159.40	
Cash and bank balances	1,243.17	669.43	
Short-term loans and advances	1,185.88	917.02	
Other current assets	2,580.44	1,872.91	
	11,060.31	9,966.97	
Total	17,118.74	16,844.97	

Consolidated Income Statement

Statement of Profit & Loss (Consolidated)						(Rs. Crore)
	3 months ended March 31, 2016	Preceding 3 months ended December 31, 2015	Corresponding 3 months ended March 31, 2015	Current year ended March 31, 2016	Previous year ended March 31, 2015	
1 Income from operations						
a) Net sales/ Income from Operations	617.69	658.62	591.12	2,614.62	2,590.78	
b) Other operating income	51.30	5.75	23.05	62.72	50.34	
Total Income from Operations (Net)	668.99	664.37	614.17	2,677.34	2,641.12	
2 Expenses						
a) Cost of land, plots, constructed properties and others	400.35	394.80	420.04	1,644.47	1,768.95	
b) Employee benefits expense	16.69	17.45	16.93	72.53	60.39	
c) Depreciation and amortisation Expense	2.03	2.28	1.66	9.46	19.68	
d) Other expenses	74.66	46.65	68.86	208.91	199.16	
Total expenses	493.73	461.18	507.49	1,935.37	2,048.18	
3 Profit from operations before other income, finance costs and exceptional items (1-2)	175.26	203.19	106.68	741.97	592.94	
4a Other income	13.13	17.12	16.26	54.62	72.31	
4b Sale of investments	2.50	-	0.28	53.89	23.17	
4 Total of other income	15.63	17.12	16.54	108.51	95.48	
5 Profit from ordinary activities before finance costs and exceptional items (3+4)	190.89	220.31	123.22	850.48	688.42	
6 Finance Costs	81.42	81.36	41.15	348.37	336.05	
7 Profit from ordinary activities after finance costs but before exceptional items (5-6)	109.47	138.95	82.07	502.11	352.37	
8 Exceptional items	-	-	-	-	-	
9 Profit from ordinary activities before tax (7-8)	109.47	138.95	82.07	502.11	352.37	
10 Tax expense (Including deferred tax)	41.70	47.64	9.28	160.76	79.53	
11 Net Profit from ordinary activities after tax (9-10)	67.77	91.31	72.79	341.35	272.84	
12 Extraordinary Items (net of tax expense)	-	-	-	-	-	
13 Net Profit for the period / year (11-12)	67.77	91.31	72.79	341.35	272.84	
14 Share of profit/(loss) of associates	(1.54)	(1.27)	22.64	(2.19)	(1.39)	
15 Minority interest	(7.33)	(9.59)	(2.30)	(34.10)	(23.38)	
16 Net Profit after taxes, minority interest and share of profit / (loss) of associates (13+14+15)	58.90	80.45	93.13	305.06	248.07	
17 Paid-up equity share capital (face value of Rs.2 per equity share)	92.34	92.34	85.00	92.34	85.00	
18 Reserves excluding revaluation reserves as per balance sheet of previous accounting year				7,459.99	7,085.29	
19 Earnings per share before extraordinary items (Face Value of Rs.2 per Equity Share) (EPS for the quarter is not annualised)						
-Basic (Rs)	1.227	1.742	2.191	6.772	5.841	
-Diluted (Rs)	1.227	1.738	2.189	6.764	5.833	
Earnings per share after extraordinary items (Face Value of Rs.2 per Equity Share) (EPS for the quarter is not annualised)						
-Basic (Rs)	1.227	1.742	2.191	6.772	5.841	
-Diluted (Rs)	1.227	1.738	2.189	6.764	5.833	

Thank you